

# COST SHEET

Vendor Name: Propio Language Services

Description of Service	Unit per measure	Cost each
<b>1. BASIC TRANSLATION SERVICES</b>		
Provide a cost per word of translation services into the following languages for specialty/technical fields and consumer correspondence. Add lines for any cost differences related to particular dialects or subject matters as appropriate.		
Arabic	Per word	\$0.23
Chinese	Per word	\$0.23
English (from Spanish)	Per word	\$0.16
English (from languages other than Spanish)	Per word	\$0.23
French	Per word	\$0.23
German/German Mennonite	Per word	\$0.23
Hmong	Per word	\$0.23
Lao	Per word	\$0.23
Russian	Per word	\$0.23
Spanish	Per word	\$0.14
Vietnamese	Per word	\$0.23
<b>2. EXPEDITED REQUESTS (per section 4.3.3)</b>		
Provide a cost per line of source language for summary or paraphrasing to English. (Spanish to English – Expedited, 8 business hrs)	Per line	\$4.00
Provide a cost per line of source language for summary or paraphrasing to English. (Languages other than Spanish to English – Expedited – 8 hrs)	Per line	\$10.00
Provide a cost per English word of translation for agency's response into the target (original) language. (English to Spanish, Expedited – 8 hrs)	Per word	\$0.17
Provide a cost per English word of translation for agency's response into the target (original) language. (English to other than Spanish, Expedited)	Per word	\$0.35
<b>3. REVISIONS</b>		
Cost for revisions per request. A revision is defined as a change of five sentences or fewer within a three-page document. Revisions also include, but are not limited to: a program name change throughout a document or set of documents; and a change in a repeated phrase or sentence throughout multiple pages or documents.	Per request	\$25.00

<b>4. EDITING</b>		
Cost per page for editing a previously translated document by another party. (For Spanish Documents)	Per page	\$25.00
Cost per page for editing a previously translated document by another party. (For Languages Other Than Spanish)	Per page	\$35.00
<b>5. FORMATTING</b>		
Formatting cost per page for documents such as brochures, forms, and notices.	Per page	\$35.00
Vendor shall provide accurate translation of submitted material. Correction of mistranslated material shall be provided at no additional cost to the State.		
<b>5. DISCOUNT</b> -Discount percentage for projects that exceed (X) pages in length.		5% if > 20 pages
<b>On-Demand - Onsite Translation and/or Interpretation Service (per hour) – For Spanish, 1 hour minimum</b>		\$ 49.00
<b>On-Demand - Onsite Translation and/or Interpretation Service (per hour) – For other languages, 2 hour min.</b>		\$ 59.00
<b>Staffing EOC</b> - Participation in all drills and exercises (per drill/exercise)		Thurston said this was not applicable
<b>OVER-THE-PHONE (OPI)</b> - for the phone bank (per minute) – <b>For Spanish</b>		\$ 1.09
<b>OVER-THE-PHONE (OPI)</b> - for the phone bank (per minute) – <b>For other languages</b>		\$ 1.39
Vendor shall provide accurate translation of submitted material. Correction of mistranslated material shall be provided at no additional cost to the State.		

**Contact Information:** Please provide contact information for use should the SRS and/or various other State agency staff needs to contact the appropriate person within your company to discuss customer service.

Customer Service Contact Person: Joseph Fackrell

Company Name: Propio Language Services

Toll Free Telephone: 888-528-6692

Local 913-381-3143

Fax: 866-231-8176

**Note: If our onsite interpreter needs to travel more than 30 miles, we will need to charge \$30 per hour for travel time. If the location is less than 30 miles, there is no additional charge.**